

## 29. International Trade

### CHARACTERISTICS

#### Wider Choice

Countries can consume products they don't produce domestically

#### ↑ Competition

Lower prices for consumer (and higher efficiencies) where producers compete

#### ↑ Productivity

Allows economy to produce more efficiently. Better use of scarce resources (exploit comparative advantage), technology, innovation and 'best practice' ideas

#### ↑ Standard of Living (SOL)

- Individual worker gains by specialisation of labour
- Country is able to enjoy a higher SOL by concentrating on what its good at

#### Improved Relations

> Contact with outside world and neighbours

Provides Markets

For **Excess Output**

### BASIS

#### Absolute Advantage

One country can produce a good cheaper than others

	Chemicals	Coal
Ireland	1000	2000
UK	500	3000

#### Law of Absolute Advantage

Each country should specialise in producing a good in which it has an **absolute advantage**

#### Comparative Advantage

One country is relatively more efficient producing a both goods (**output per worker**)

	Beer	Bread
Ireland	50	80
Denmark	100	90

Compared with 'Beer', Ireland produces 'Bread' at a much closer level to the Danish level than 'Beer'

#### Law of Comparative Advantage (Aka Ricardo's Theory)

Each country should specialise in producing a good at which it is *relatively most* efficient (and fulfil its other requirements through trade)

- Why would Country **A** differ to **B**? **Different 'endowments' (available quantities)** of key **factors of production (FOPs)** [aka Heckscher-Ohlin Theory]
- This maximises **economic welfare** (through specialisation of what you're good at doing)

#### How Valid is this Law/Theory?

Ignores **Transport Costs**

Assumes **Constant Returns to Scale**

Assumes **Free Trade Exists**

Assumes FOPs (i.e. Labour) Will **Move Across Occupations**

Assumes **Specialisation can occur unhindered**

#### Summary: What is Free Trade?

##### Exchange

Buy what they can't produce cheaply

##### Specialisation

Exploit economies of scale

What determines **Comparative Advantage** (i.e. cost of production)

**Factor Endowments** (and their quality)

Investment in **R&D**

Tariffs/Quotas

Long Term **Inflation Rate**

**Exchange Rate Changes**

## The Government and Free Trade

### Why Government Intervenes

Protect from **competition by low wage countries**

Protect an **'Infant Industry'** from **competition**

To prevent **'Dumping'** of low price goods (from Asia)

To protect **domestic workers** (and industry)

For **political purposes** i.e. US embargo of Cuba

### How a Government Intervenes

#### 1. Tariffs

- Tariffs increase the price of an imported good (after it arrives). This can be ad valorem (% of selling price) or a specific 'duty' amount
- Earn revenue
- Reduce level of imports (depending on elasticity of demand)

#### 2. Quotas

- Physical limit placed by government on the import limit of a good
- Raises no revenue
- Limits market size

#### 3. Exchange Control

- Allows Imports are limited to a certain money value (in foreign currency)

#### 4. Embargoes

- Complete ban on the importation of certain goods
- Political/Health & Safety reasons

#### 5. Administrative Barriers

- "Red Tape" Obstacles for importers i.e. excessive documentation, length processing delays

#### 6. Subsidies

- Provide incentives to exporting firms to encourage exports i.e. grants, low interest loans, marketing assistance